



Our Story The Peel Group

OUR STORY



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JOHN WHITTAKER

Chairman and Founder of The Peel Group

Every morning, as a boy growing up in my home, 'Tor Hey' in Greenmount, Lancashire, I would gaze out of my bedroom window and look up at the tower on Holcombe Hill.

It's more than just a tower to me; it's a tower of strength, which, throughout rain, hail and storms, remains resilient, immovable and resolute.



"...PEEL DOES NOT JUST TRANSFORM LANDSCAPES, IT CHANGES LIVES TOO..."

I went to boarding school at the age of seven, and in the early days, apart from my family, it was the tower I missed and longed to see. In my first letter home, I wrote: "Dear Mum and Dad, as I look out of the window, the sun is shining, but not for me and I can't see the tower on the hill."



It was my strength and security – whatever the problem, it was always there. Little did I know that, 22 years later, I would acquire Peel Mills Ltd, the successor to Sir Robert Peel's family business before he went into politics, and I would convert that childhood emotion and sentiment into developing The Peel Group of today.

I've always felt strongly about the notion of destiny in life. It's an inner spirit that drives me to achieve, and

it was these early, formative years, that defined me. A combination of my mother's loving devotion and inspirational character, along with the influence of my father and boarding school's intense discipline inspired me to prove something, to achieve, regardless of the obstacles that would inevitably head my way.

Above all, I had confidence and believed in myself. I wasn't afraid of taking risks, of which there have been many and we are not without them today.

After leaving boarding school at the age of 17, I was articled to a firm of auctioneers and valuers in Bolton. It was here that I learnt the value of artefacts, land and property, as well as the need for deals and negotiation, which set me on a path.

Certain events and crossroads happen in life, one of which took me from estate agency to quarrying – still in Peel's portfolio today – followed by waste disposal.

A significant turning point came while I was considering how to burn and dispose of waste, which led me to acquire the redundant Square Works Mill in Ramsbottom – just for its chimney. It was a fortuitous moment. I quickly learnt that if you sold the scrap from the mill you could make more than the amount you paid for the building and still have it left to develop.

Acquiring redundant cotton mills soon became very competitive, which is when I began to look at acquiring operating mills, and Peel Mills in Bury was the first acquisition. It was losing money, so to overcome this, it meant acquiring more operating textile mills and rationalising and combining the businesses. At the same time, we redeveloped the empty premises and the land they stood on, thus ensuring a profitable business and the creation of new jobs.

It was from one of these mills that the next phase in Peel's evolution emerged, when the first retail shed was built on Bobby Hall's factory on Angouleme Way, Bury. That led to Peel becoming the largest retail park developer in the country.

It is a simple model that we went on to replicate across all elements of our businesses – whether it be textiles, land and property, ports, airports, retail, energy, or media – all have one central theme; it's about extracting value from God's given assets of land, air and water.

Of course, this needs foresight, a vision and willingness to take risks, but to make this vision a reality you have to create a loyal and enthusiastic team and take those people on a journey with you. During my rugby days, I learnt that a team's camaraderie, spirit and passion are what helps it to succeed. The same applies to business – a good team will beat a line-up of prima donnas.

Our company motto – determination, perseverance and patience with a dose of humility – evolved from this attitude and it's a mantra that I continue to instil in my family and the Peel team today.

As we look at what Peel has created and achieved, I am immensely proud of the workforce that has made it happen over the past 55 years, and the multitude of opportunities we have delivered, creating economic activity, thousands of jobs and a better standard of living. This has been achieved by recycling and reinvesting our profits back into our businesses and that principle still applies today.

We are here to write the next chapters of the books that the great entrepreneurs of the Industrial Revolution gave us, whether it's through the landholdings along the Duke of Bridgewater's canal system, Daniel Adamson's Manchester Ship Canal or Jesse Hartley, engineer of the Port of Liverpool and Dock Estate.

We will take the legacy of what they built and use it to link the illustrious cities of Liverpool and Manchester through our pioneering Ocean Gateway investment programme – which is only part of our significant proposals and contribution to the Northern Powerhouse.

The Peel story will never end. We still have a lot to achieve and our legacy will remain for the benefit of generations to come.

There are so many wonderful stories that it's not possible to capture them all but I hope you will agree with me that the small selection of individual reflections in this book demonstrate the impact our businesses have had on people's daily lives across the UK – their hopes, their dreams, their ambitions and their aspirations.

What they show is that Peel does not just transform landscapes, it changes lives too, and for that, we should all feel a great sense of achievement and pride.

Please enjoy.

John Whittaker

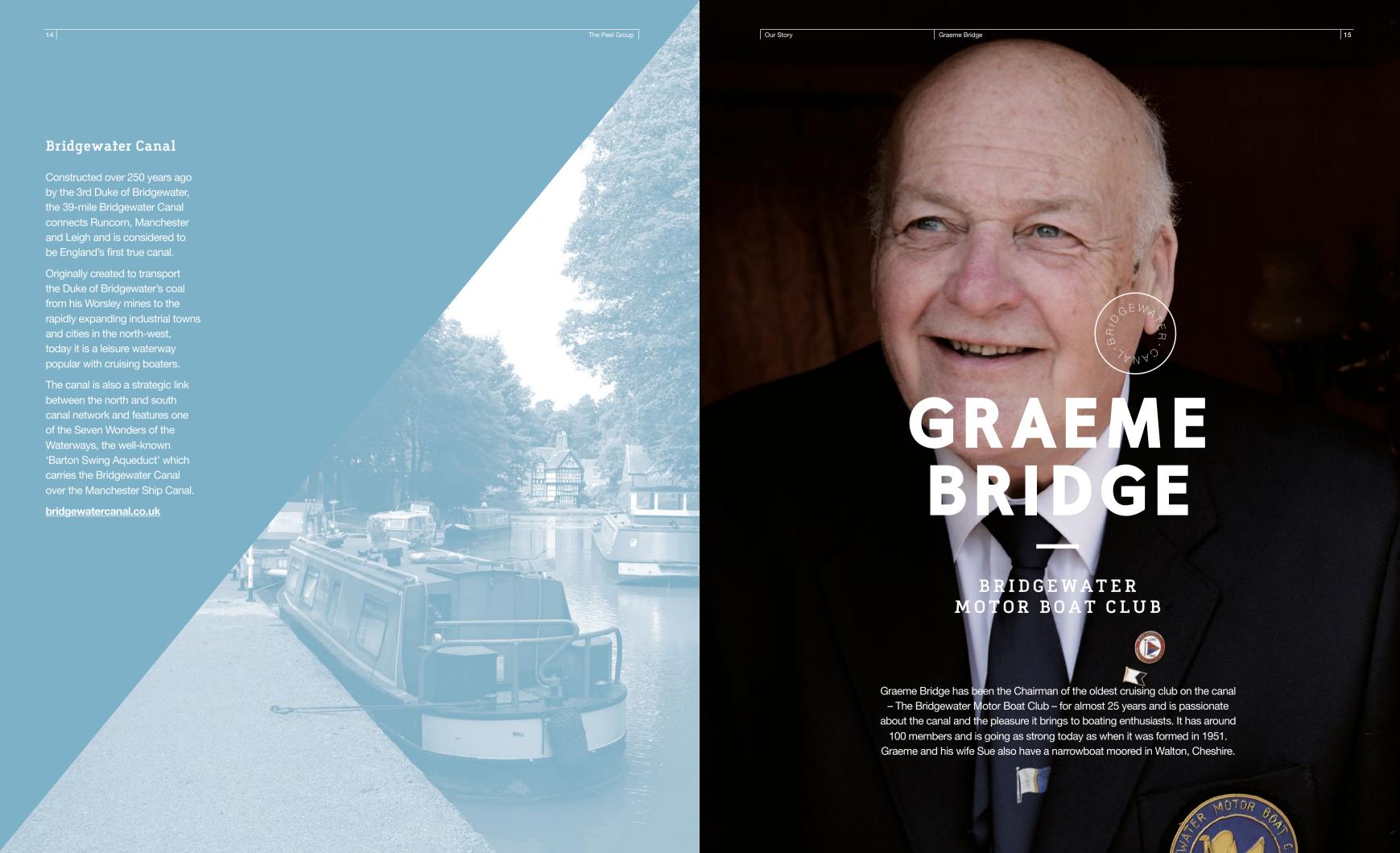


Hope Pollard Brittia. Wirral Waters ELECTRICAL INSTALLATION APPRENTICE Hope Pollard from Tranmere is employed by North West Construction and is studying an electrical installation apprenticeship at Wirral Metropolitan College. WIRMAL MET COLLE

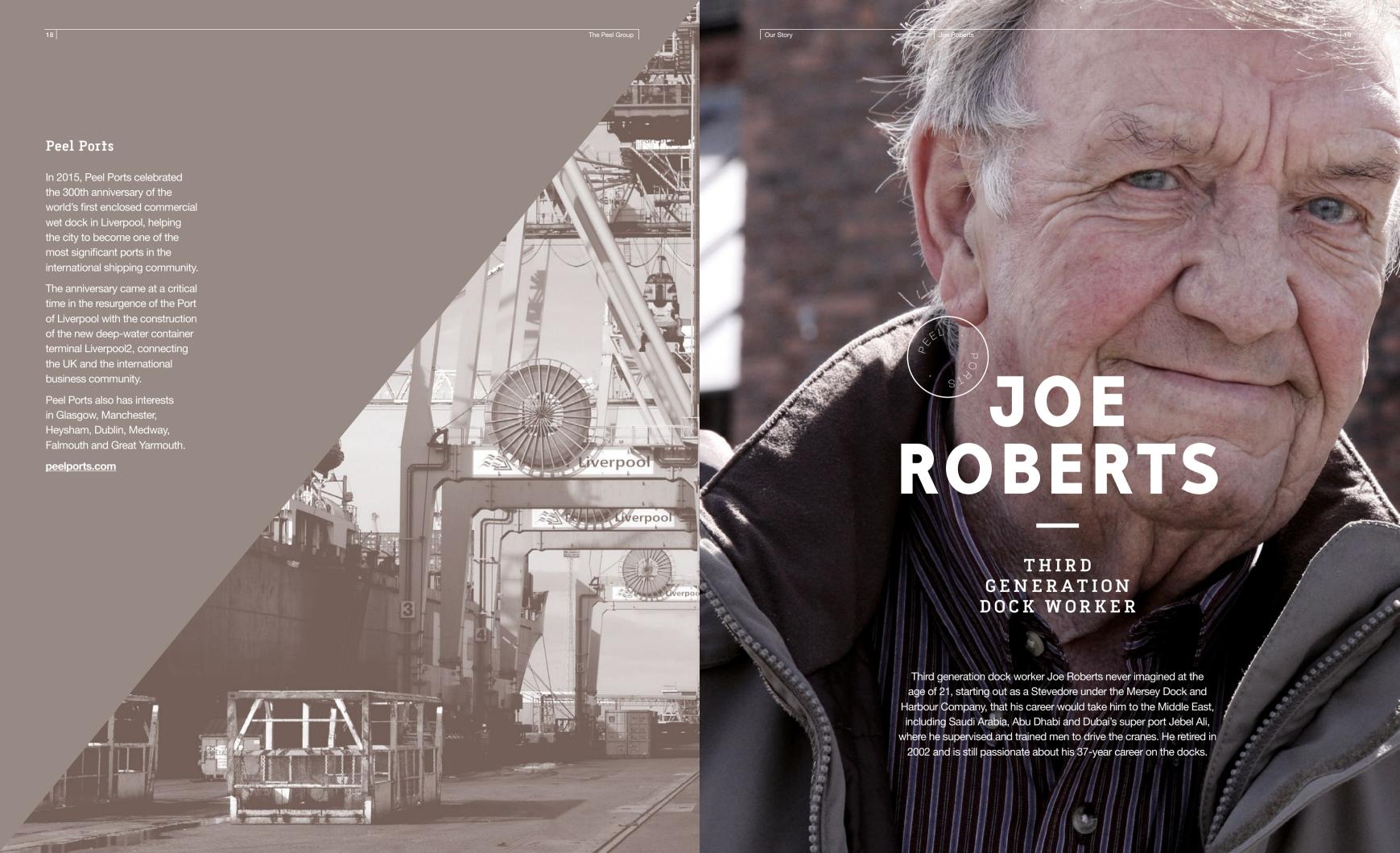


IT'S ENABLED ME TO DO MORE WITH MY LIFE















As a former Corporal in the King's
Own Royal Border Regiment who
had served tours in Belize, Canada,
Kenya and Northern Ireland, it was
always going to be a challenge for
Lee Cunningham to find a career
post-army which would be as fulfilling.
Since leaving school in the early
1990s, it had been his vocation and
the only professional life he knew.

"After the army, it was important for me to find a proper career which would give me long-term prospects and security. It was 1998 and I spotted an opportunity to join Heysham Port as a Terminal Operative driving the HGVs onto the roll-on roll-off ships. It was something totally different, but very soon into the job I knew that I'd be happy there. After an initially slow start in my new-found career, I took on the extra responsibility of Health and Safety Representative. This turned out to be a great move as it eventually led me to being promoted to Team Leader.

"Today, I'm a Duty Manager which is a role I love. I'm managing all the staff and visitors at the port as well as taking responsibility for giving clearance to the inbound and outbound vessels.

No two days are the same and I get a real sense of satisfaction from providing a good service. I'm passionate about health and safety and the importance of safeguarding our staff and visitors and I really see my role growing further in this area.

"A lot of the staff at Heysham have been here for many years and there's a great camaraderie and team spirit among us all. We look out for each other, not too dissimilar to how it was in the army. It was definitely the right path for me to take."











The Peel Group Our Story lan Patrick



The Patrick family's farming roots can be traced back to the 1500s.

"As farming tenants, we have known as far back as 1970 that there was a possibility that Garrett Hall would be developed. Planning proposals came and went until an application at the end of 2012 was approved in 2013. We have always had a good relationship with Peel and were on a 1948 three-generation tenancy, so we were delighted to be given the

chance of a new opportunity. We were involved nearly all the way with the design and planning of the new set-up. Farming is in our blood and it's amazing that our future has been secured and that our special Ayrshire breed is continuing to thrive."

















"There have been many highlights in my career – one when I was baggage handling in 2005 and saw thousands coming into the airport after Liverpool had won the Champions League Final in Istanbul. The atmosphere was amazing. The other is being part of the resuscitation team and being there to prolong a person's life until help arrives."

"I've gone down a route that I never would have imagined."



STEPHEN FARMAKIS

IT SPECIALIST

As an IT postgraduate, Stephen Farmakis set his sights on pursuing a career in his chosen subject, but while looking for the right opportunity, his brother, Chris, suggested he applied for a baggage handling job at Liverpool John Lennon Airport. It was a canny move for Stephen as, after six months in baggage handling, an opportunity arose in IT where he has progressed his career for 10 years.

"I'm not alone in saying this, but to work for a family-run business such as Peel is very rewarding – it's a good place to come to work with a nice atmosphere. It's more than just a business – it has a community feel to it and we all love that.

"A highlight of my career was being involved in the redevelopment and extension of the new central search area. It was a massive project and very complex from an IT perspective. What made it so rewarding was to work with the Peel construction guys and to be able to give input and ideas.

"It's been exciting to see how the airport has grown. There's always something new whether it's more flights, operators or seeing passenger numbers continuing to grow. It's been incredible to watch and I love being part of it."





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"By 2007 I was ready for a new challenge and the role of Retail Liaison Manager for intu Trafford Centre came up. I already knew the Centre Director, Gordon McKinnon from the retail forums I attended. I approached him, asked about the role, applied and got the job. I was delighted.

"It was a real shock at first, as it was a very different experience to managing a team of 200 and taking sole responsibility for running a very busy store, as I was now really working on my own. However, I gradually built a rapport and relationship with the retailers – which I found incredibly rewarding as it's not an easy thing to do. I also applied my management

"...I haven't

looked back.

skills and knowledge built up through 30 years of experience at WHSmith, and I haven't looked back. Last year, was promoted to Guest Services Manager and am now responsible for managing and overseeing the new Retail Liaison Manager, environmental services, security and customer service. My new role with intu is constantly evolving and it's a really exciting time professionally for me."



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MIGHTY OAKS FROM ACORNS GROW

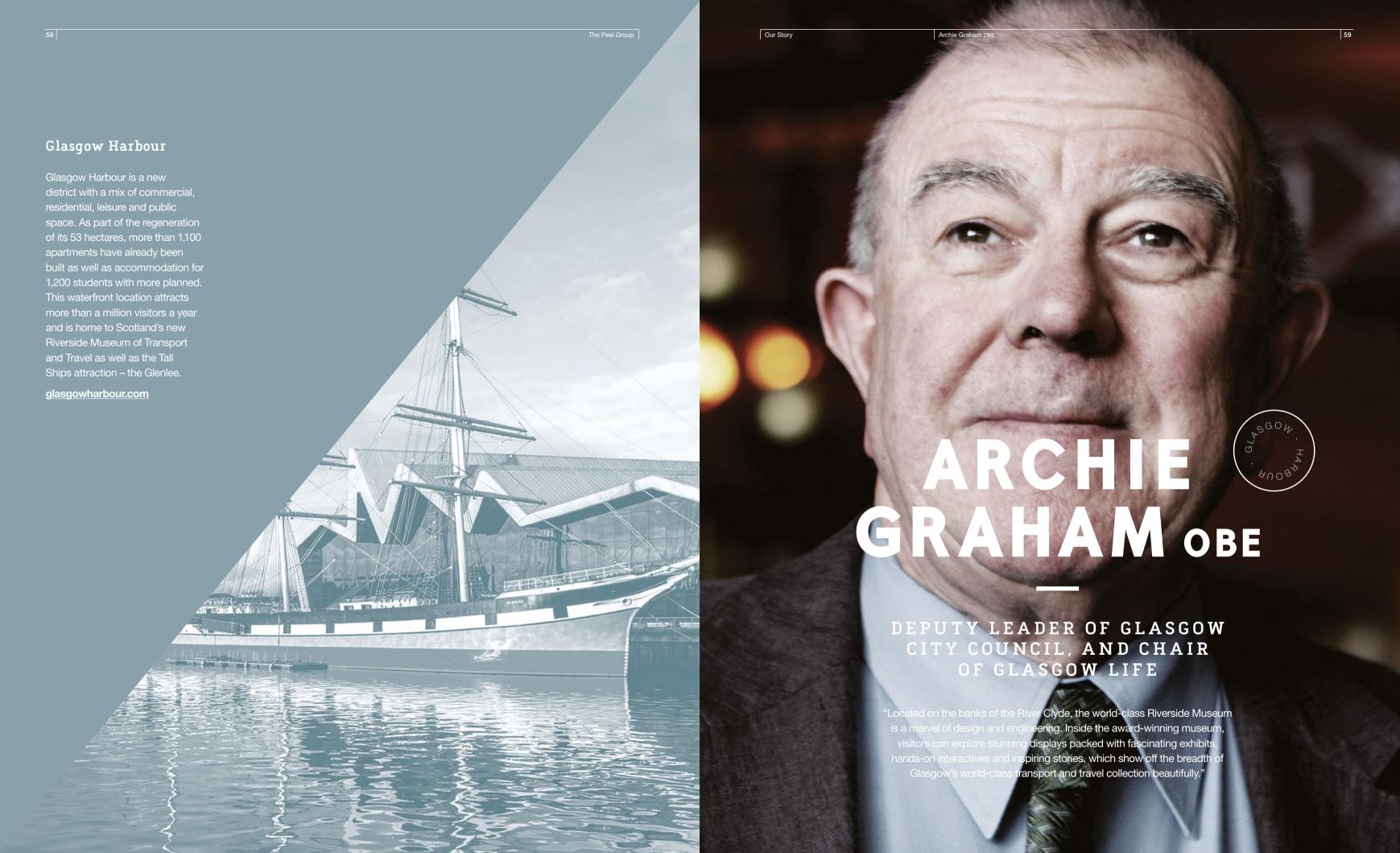
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Today, Avril has built an international reputation for her art, attracting customers from across the world

"If it wasn't for the creation of the centre, I wouldn't be where I am toda I was just starting out on this path and I was so grateful the property team put their faith in me and gave me the opportunity to launch my business here. I'm just one of many

small independent operators that wouldn't be here if it wasn't for Peel Mighty oaks from acorns grow and Peel gives everyday people like me the chance to make it happen."





"Riverside has been an incredible addition to Glasgow, welcoming more than five million visitors in five years and claiming the esteemed title of European Museum of the Year 2013, to name but one award. Importantly, Glasgow's newest museum ensures the city's treasures are accessible for many generations to come.

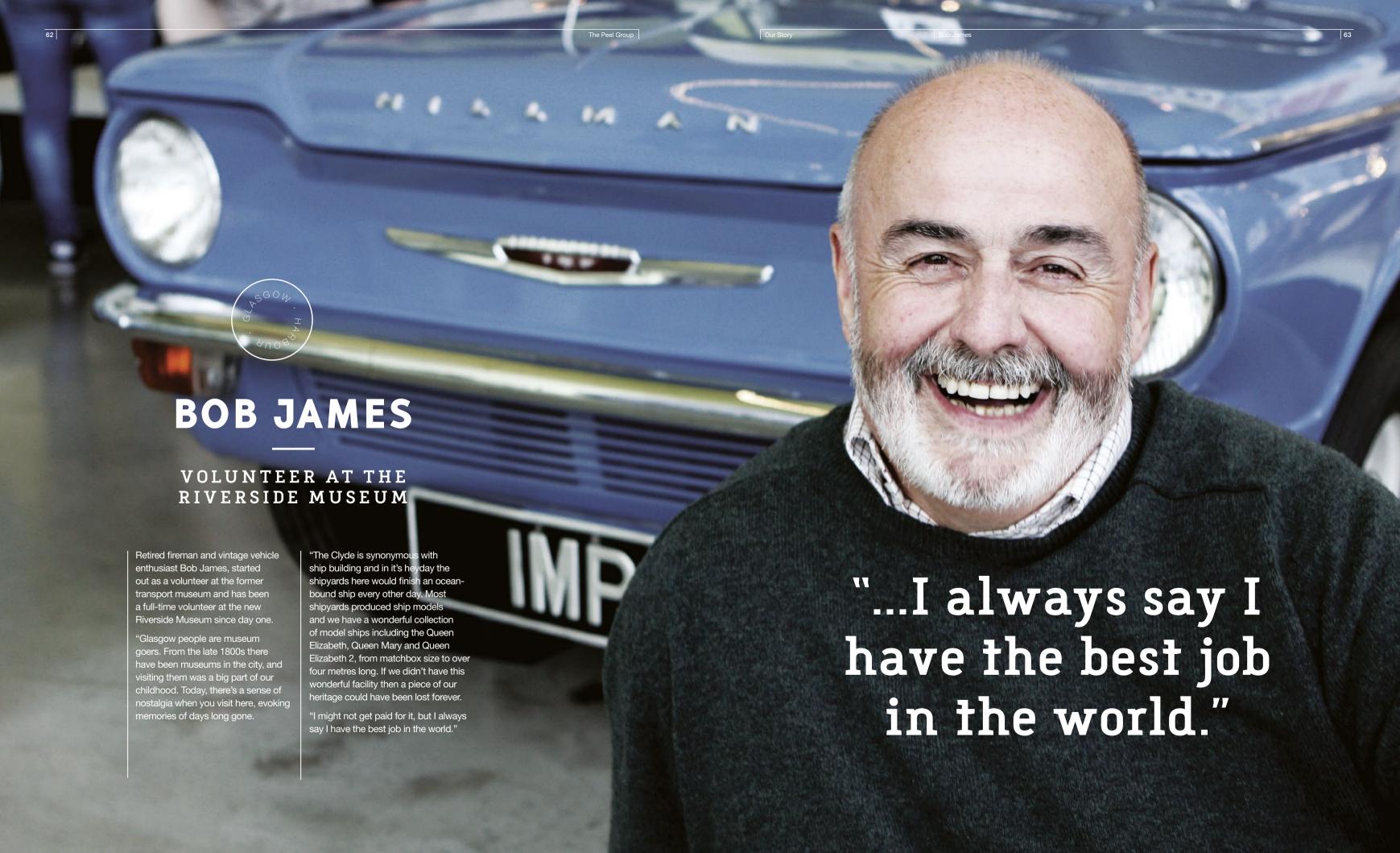
"Peel's incredibly generous act of gifting the land to the city was instrumental in enabling the entire project to come to fruition and that is something the people of Glasgow and beyond will always be thankful for."

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AMARVEL OF DESIGNAND ENGINEERING









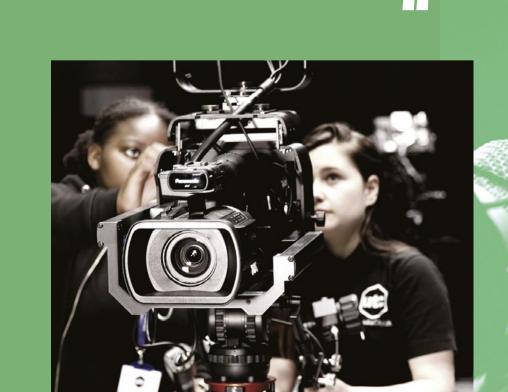


TV, RADIO AND FILM STUDENT

Samantha Hawkins is a Year 10 TV, Radio and Film student at The University Technical College, MediaCityUK and was in the school's first year intake in 2015.

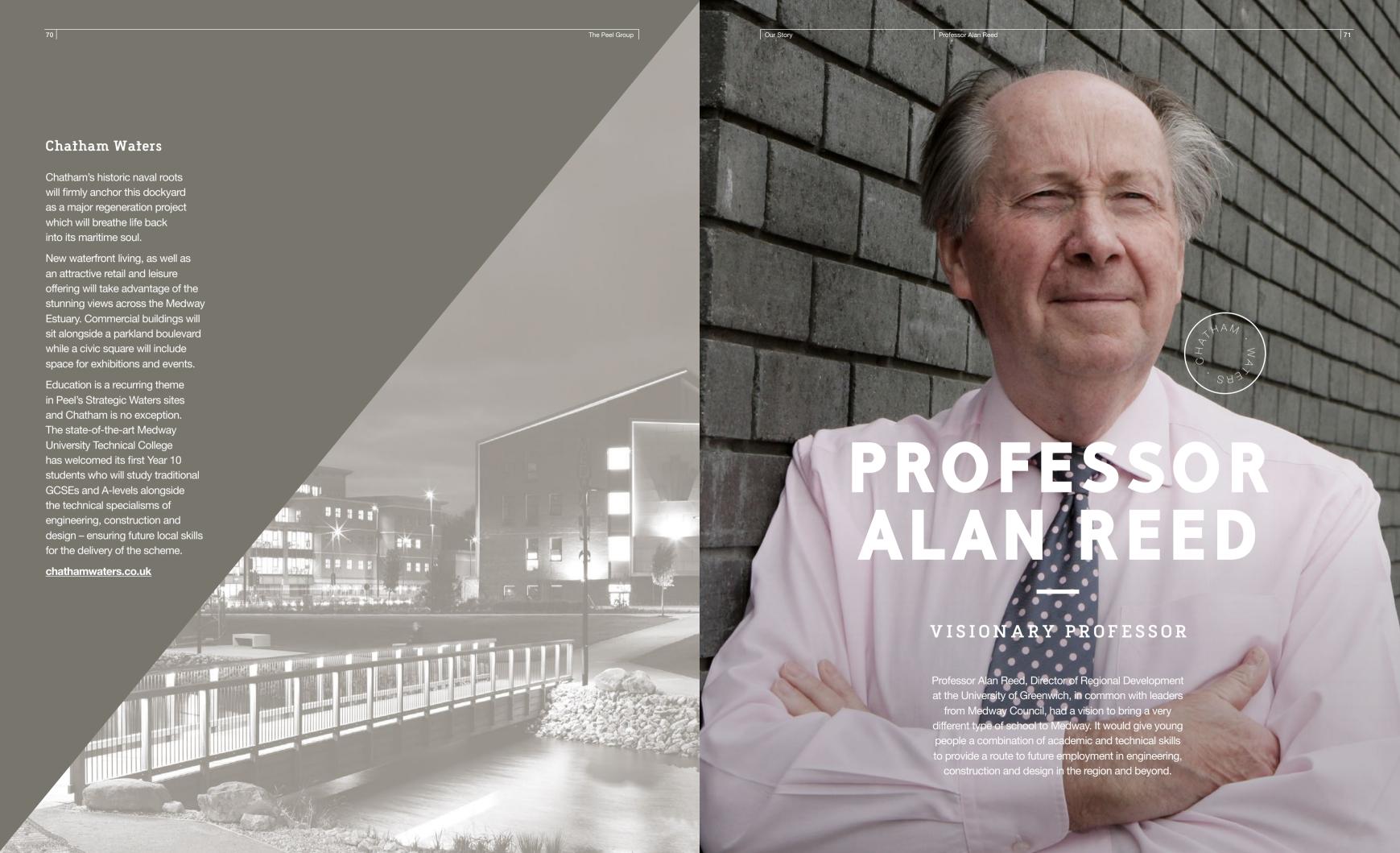


EVERY DAY I FEEL EXCITED ABOUT COMING TO SCHOOL











It's given it the energy and air of positivity that enthusiastic students and their education bring."

"The positioning of the University
Technical College in the heart of this
important regeneration project is
much more than symbolic in that it
will feed this burgeoning area with
the technical skills and creative talent
to make Medway flourish in the long
term. It's wonderful to see new life
being breathed back into this once
desolate dockland and now we have
an amazing 21st century school at
its heart – it's given it the energy
and air of positivity that enthusiastic
students and their education bring."



















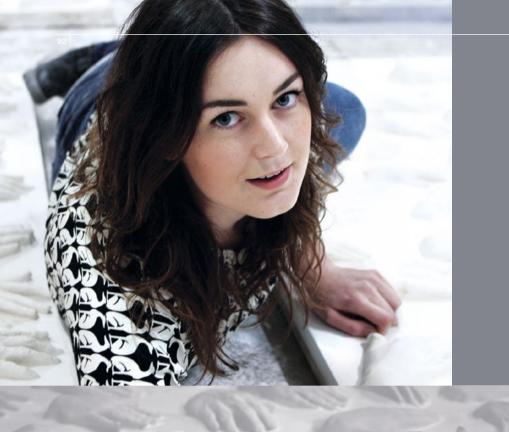
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IT SOLIDIFIES A MOMENT IN TIME

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Since graduating, Sophie has carved her niche in community arts projects. She took on her most ambitious project to date when Peel commissioned her to create a 40ft bronze sculpture to adorn Partington's new shopping centre, as part of its regeneration commitment to the area.







BEYOND





NCREDIBLY EXCITING FOR ME



"The recent regeneration has significantly improved the area and restored some pride back into the town. Though Partington still gets a lot of flack, which I find unfair. The area has its problems, like many others, but the strength and closeness of the community really is something special. I think the investment that has been put into the town has made a massive difference to how people view the area and I look forward to seeing this develop.

"It's been incredibly exciting for me to create such a landmark piece of art in my home town. Since the sense of community is so strong here, it was important to get as many locals as possible involved in the project. I've taken casts of over 600 hands – from a nine-month-old baby, to Dolly, who at 101 is the oldest person in the town.

I've visited support groups, nurseries, toddler groups, schools and care homes to engage the community and have particularly enjoyed working with people who might not normally get involved with projects like this.

"For me, the project has gone above and beyond creating a piece of art. It solidifies a moment in time, allowing the people of this town to quite literally make their mark.

"It's great that Peel has supported the arts in this way and it has inspired me to run more projects like this in the town where young and old can create and engage in art. The Arts Council has recognised Partington as a 'cold spot' for the arts and I plan to help change that."

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- THE PEEL GROUP -

TRANSFORMING LANDSCAPES, CHANGING LIVES







BEN GREENAWAY



GRAEME BRIDGE



JOE ROBERTS



JERRY LYNCH



EE CUNNINGHAM



MEGAN PICKERING



TAMMY SILCOCK



IAN PATRICK



PAUL MADDISON



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BOB JAMES



SAMANTHA HAWKINS



BRENDA DEANE



PROFESSOR ALAN REED



STEVE JONES



JOHN MAHER



DARREN LUSTED



COBUIE MAHON

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